

CASE STUDY

Stonewall Kitchen

"They understand our business and have seen the inside of a filing cabinet before. Treeno makes sense. It was very simple. I connected with it. It was visual. It was very clean and easy to follow."

Diane Morris, Account Manager



Stonewall Kitchen has more than 6,000 wholesale accounts nationwide, thriving catalog and web divisions, nine retail Company Stores along the East Coast and a staff growing in the hundreds. The company continues to evolve ensuring its role as one of the country's most acclaimed specialty food producers.

Industry

Specialty Food Manufacturing

Website

www.stonewallkitchen.com

The Challenge

As Stonewall Kitchen grew the challenges for the Accounting department grew exponentially. With the increased volume, paper documents were being stored in an expensive and inconvenient offsite facility. Stonewall Kitchen needed a way to link all the accounting documents together with their accounting software to create an automated accounts payable workflow.

The Solution

Treeno worked with Stonewall Kitchen's IT staff to design, engineer and deploy a solution utilizing Treeno's Document Management 4, Workflow Automation and Application Integration software.

The Results

The successful consolidation and integration of all technologies allows delivery of instant information access, reduced photocopy costs, improved vendor relations, reduced demand for physical space, increased employee productivity, reduced payment penalties, cut approval process time and reduced employee expense.

“We have done Phase One and will be rolling it out to the rest of the company. When we originally showed this to management they wanted to roll it out to everyone. But now the foundation has been laid. We didn’t make the accounting department change their processes to work with the system. Other departments are seeing the advantages and want to participate.”

Andrea Hall, Director of I/S

Overview

Treeno’s seamless integration with Microsoft Dynamics NAV gives Stonewall employees time saving “one click” search and index capabilities. In addition to NAV, Treeno’s advanced web services API allows Stonewall Kitchen’s to continue to integrate other applications and processes.

Treeno workflow automation has replaced the need to make photocopies during the AP document matching and the invoice approval process, which has improved approval times by fifty percent. Accounting Manager Morris said, *“They (department heads) use the Treeno workflow ‘notes’ feature frequently during the approval process where before they had to hand write on a photocopy. And we love the ‘electronic sticky notes’ for each document.”*

Because the AP process is more efficient Stonewall Kitchen is seeing a reduced number of vendor calls which before Treeno were taking up an hour or more per day in just document search time. The biggest adjustment has been not getting up to search the filing cabinet.

When asked about working with Treeno Director of I/S Hall responded, *“Treeno has the ability to offer solutions and are willing to modify the system. The tool supports what you do versus you doing what the tool makes you do. The value is in the technology plus the added business advisory. It is a real relationship. We aren’t just a number.”*

ABOUT TREENO SOFTWARE

Established in 2002, Treeno Software is a leader in the Enterprise Document Management (EDM) industry. Treeno Software’s mission is to provide their customers with operational workflow efficiencies and measureable return on investment (ROI) through the fast installation and implementation of their fully secure, highly reliable, and easy-to-use, web-based Enterprise Document Management (EDM) Software Solution.

To learn how Treeno can help you— call **800.528.5005** or visit us on the web at **treenosoftware.com**.