

Treeno Enterprise Document Management Alliance Partner Program

To thrive in today's highly competitive business environment, it is vital for Value Added Resellers (VARs) to differentiate products and services in order to increase bottom line profits.

Treeno Enterprise Document Management (EDM) is an easy to use and extremely powerful web browser based document and workflow management system. Treeno Software, a trusted technology leader, gives your clients secure instant mobile information access. Treeno will scale from a single end user to as many end users your client requires.

Treeno installs quickly and integrates seamlessly with existing business applications. Treeno scales from a single concurrent user to as many users as your client requires. Treeno EDM improves your client's business workflow efficiency, reduces their operational costs and assures a measurable return on investment. The Treeno Alliance Partner Program's unparalleled support system provides the framework for flawless delivery of Treeno EDM solutions for your clients. The results are rapid end user acceptance and an extraordinarily satisfied client.

Perhaps you've worked with another document management software provider in the past. If so, you will immediately see the marked differences with the Treeno Alliance Partner Program (TAPP). When you are a member of the Treeno Alliance Partner Program you have an innovative, experienced and responsive partner with you every step of the way including training, marketing, pre-sales, system deployment and ongoing customer support.

10 Reasons Why Our Partners Choose Treeno

1. Document management is a door opener into new business accounts and an add-on sale in existing accounts yielding increased revenue and client retention.
2. Robust functionality gives you a competitive advantage.
3. Treeno EDM has a solution to meet any client's needs, large or small.
4. As a true web based application Treeno EDM simplifies deployment with no desktop software.
5. One product user interface with three delivery platforms minimizes your staff training.
6. Secure web based full functionality gives remote and mobile workers access to important documents just like they are in the office.
7. Fast integration with your client's key business applications.
8. An easy to use graphical workflow engine speeds up your client's business processes.
9. A detailed audit report ensures employee productivity, data security and government compliance.
10. Nineteen simple ways to capture, index and store paper and electronic documents.

With The Treno Alliance Partner Program You Will:

- Attract new clients
- Increase revenue from software, hardware and professional services
- Enhance client retention
- Develop a recurring revenue stream

Flexible Deployment Options

The flexibility of the Treno architecture is truly revolutionary. Treno EDM deploys up to 75% faster than client server applications. Three Treno deployment options complement your client's business model and IT requirements:

- **Treno EDM Software**– The Treno EDM server software is installed on your client's local server.
- **Treno EDM Cloud** – Software-as-a-Service (SaaS) provides your client with secure access to their documents hosted from a Class "A" SSAE-18 facility.
- **Treno EDM Server Software Subscription**– The Treno EDM Software will be installed on client provided server. Subscription investment.

All three deployment methods utilize standards based 128 bit Secure Socket Layer (SSL) encryption security.

Treno Alliance Partner Program Benefits:

SALES

- Excellent margins on software and professional services
- Dedicated Treno Alliance Partner Program account manager
- Treno Circuit Sales Training Program
- Customized vertical web demos and sales support
- Key prospect and customer on-site visits by Treno executives
- Outstanding support

MARKETING

- Treno Partner Portal provides easy access for all marketing and sales information
- Regional lead generation campaigns, trade shows and ongoing webinars
- Joint press releases, editorial opportunities and customer success stories

TECHNICAL SUPPORT AND MAINTENANCE

- Earn recurring annual revenue on Treno annual support and maintenance
- Toll free telephone support 8:00 am – 8:00 pm EST, Monday through Friday
- Unlimited partner technical support calls
- Remote support call resolution
- Free quarterly technical training at Treno headquarters
- Ongoing monthly web-based technical training

ABOUT TRENO SOFTWARE

Established in 2002, Treno Software is a leader in the Enterprise Document Management (EDM) industry. Treno Software's mission is to provide their customers with operational workflow efficiencies and measureable return on investment (ROI) through the fast installation and implementation of their fully secure, highly reliable, and easy-to-use, web-based Enterprise Document Management (EDM) Software Solution.

To learn how Treno can help you— call **800.528.5005** or visit us on the web at **trenosoftware.com**.